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INSURANCE BROKERAGE FIRMS

Ranked by 2025 revenues

Rank	Brokerage • name • address • website	Valley-Area (in millions)		Insurers (partial list)	Major Lines Written (partial list)	Profile • parent company • headquarters • Valley employees • offices (SFV/total)	Top Local Executive • name • title • phone	Image
		Revenue • 2025 • 2024	Premiums • 2025 • 2024					
1	 Gallagher 500 N. Brand Blvd., Suite 100 Glendale 91203 ajg.com	\$526.1 \$477.5	\$5,088.4 \$4,441.9	all carriers	all lines	Gallagher Rolling Meadows, Ill. NA NA/12	Scott Firestone Southwest Regional President (818) 539-2300	
2	 Poms & Associates 4500 Park Granada, Suite 206 Calabasas 91302 pomsassoc.com	61.5 63.0	241.0 252.0	Blue Cross of California, Blue Shield of California, Munich America, Hartford	all lines	Poms & Associates Calabasas NA NA/7	David Poms Founder & CEO (818) 449-9300	
3	 Acrisure 425 W. Broadway, Suite 300 Glendale 91204 acrisure.com	58.0 55.0 ¹	NA NA	Mercury Insurance, Capital Insurance Co., Safeco Insurance, AIG Private Client, Chubb	auto, construction, workers' compensation, apartment buildings, homeowners	Grand Rapids, Michigan NA NA/1	Greg Williams CEO, Chair (714) 330-9462	
4	 Hub International Ltd. 600 Corporate Pointe, Suite 600 Culver City 90230 hubinternational.com	44.8 43.4	NA NA	all carriers	Commercial Lines, Employee Benefits, Personal Lines, Retirement & Private Wealth	Hellman & Friedman Chicago 29 1/650	Andrew Forchelli President & CEO (310) 568-5900	
5	 USI Insurance Services, LLC. 21250 Hawthorne Blvd., Suite 380 Torrance 90503 usi.com	34.8 11.0	548.0 NA	all major insurance carriers	property/casualty, employee benefits, private risk & retirement consulting	USI Holdings Valhalla, New York NA NA/220	Brad Fleiss President, West Region Employee Benefits (310) 543-9995	
6	 The Liberty Company Insurance Brokers 5955 De Soto Ave., Suite 250 Woodland Hills 91367 www.libertycompany.com	18.5 18.0 ¹	NA 200.0 ¹	CNA Insurance CO, Travelers, Chubb, Bondex Insurance Company, Mercury Insurance Group, Liberty Mutual Insurance Company, AmWins Insurance Brokerage	program professional liability, CL package, CL auto, PL auto, PL HO	The Liberty Company Insurance Brokers Florida NA NA/80	Bill Johnson CEO, Chair & Founder (888) 918-3960	
7	 LBW Insurance and Financial Services 28055 Smyth Dr. Valencia 91355 lbwinsurance.com	9.4 8.6	72.9 70.6	Anthem Blue Cross, Hartford, Aetna, Swett & Crawford, Blue Shield, Kaiser	commercial incl. workers' compensation, group benefits, personal, financial and retirement	LBW Insurance and Financial Services Valencia NA NA/1	Mitzi Like President (661) 702-6000	
8	 Gaspar Insurance Services Inc. 23161 Ventura Blvd., Suite 100 Woodland Hills 91364 gasparinsurance.com	7.5 7.5	65.0 65.0	Mercury, Travelers, Safeco, Nationwide, Hanover Hartford, CSE	personal auto, homeowners, workers' compensation, commercial package, business auto	Foundation Risk Partners Woodland Hills NA NA/4	Heidi Fils COO (818) 302-3060	
9	 CorpStrat 21021 Ventura Blvd., Suite 200 Woodland Hills 91364 CorpStrat.com	6.0 6.0	NA NA	American General, Anthem, Lincoln Blue Shield, John Hancock, Kaiser	employee benefits, life insurance, long term care	CorpStrat Woodland Hills NA NA/1	Martin Levy Agency Principal (818) 377-7260	
10	 Montage Insurance Solutions 24005 Ventura Blvd. Calabasas 91302 montageinsurance.com	5.8 5.5	124.4 0.1	Appointed with over 100 carriers	Commercial: Employee Benefits, Workers' Compensation, Property & Casualty, Professional line's	Danone Simpson Insurance Solutions Woodland Hills 27 1/1	Danone Simpson, MBA, GBDS Founder, CEO (818) 676-0044	
11	 Zein Insurance Services 21800 Oxnard St., Suite 170 Woodland Hills 91367 zisinsurance.com	3.0 3.0	25.0 25.0	Aetna, Anthem, Blue Shield, Health Net, United Health, Kaiser, Travelers, Private Exchange, Self Insurance, Travelers, Hartford, Mercury	group health benefits, workers' compensation, commercial liability, EPLI, cyber, auto, home owners	Zein Insurance Services Woodland Hills NA 1/1	Hisham Elzein President (818) 887-8780	
12	 IMA 3475 E. Foothill Blvd., Suite 100 Pasadena 91107 imacorp.com	1.5 1.5	NA 22.4	Chubb, Travelers, Hartford, Anthem, Zurich, Kaiser, CNA	Property & Casualty and Employee Benefits	Towerstone Inc. Denver NA NA/27	Steve Brockmeyer West Region President (626)799-7000	

¹ Business Journal estimate.
N/A - Not Applicable NA: Not Available Note: The information on this list was supplied by representatives of the brokerages themselves. Brokerages are ranked by 2025 Valley-area revenue from insurance brokerage services. Numbers that appear to be tied have been rounded. Marsh and Aon may have qualified for this list, but declined to provide financial information.

To the best of our knowledge, this information is accurate as of press time. While every effort is made to ensure the accuracy and thoroughness of the list, omissions and typographical errors sometimes occur. Please send corrections or additions to dbatra@labusinessjournal.com. ©2026 LABJ: Inside The Valley. This list may not be reprinted in whole or in part without prior written permission from the editor. Reprints are available from Wright's Media (877) 652-5295.