

THE LIST

COMMERCIAL REAL ESTATE BROKERAGE FIRMS

Ranked by Valley-area deal values

Rank		Company • name • address • website	Valley Deal Values (\$ in millions)		Commercial Agents • Valley-area • total	Sales and Leasing Services	Profile • offices (Valley/total) • headquarters	Top Local Executive • name • title • phone	
			• 2024 • 2023	• 2024 leases • 2024 sales					
1		CBRE Group Inc. 234 S. Brand Blvd., Suite 800 Glendale 91204 cbre.com	\$1,924 \$1,978	\$1,093 \$831	84 NA	office, retail, industrial, medical, apartment, tenant/landlord rep, investment property, lease administration, hospitality, property management, valuations	2/530 Dallas	Dean Hunt Executive Managing Director, Greater Los Angeles (818) 251-3600	
2		Marcus & Millichap Inc. 23975 Park Sorrento, Suite 400 Calabasas 91302 marcusmillichap.com	1,081 628	NA 1,081	NA 1,700	office, retail, industrial, medical, apartment, investment property, hospitality, financing, research & advisory services, leasing, auction services	1/88 Calabasas	Hessam Nadji CEO, President (818) 212-2700	
3		Colliers 6324 Canoga Ave. Woodland Hills 91367 colliers.com	718 672	NA NA	NA 190	office, retail, industrial, medical, apartment, tenant/landlord rep, investment property, lease administration, hospitality, real estate management, valuation, workplace advisory	NA/500 Toronto	Ricardo Pacheco Managing Director, Los Angeles (661) 259-9200	
4		SVN 15250 Ventura Blvd., Suite 500 Sherman Oaks 91403 lasvn.com	600 575	NA NA	21 1,875	office, retail, industrial, medical, apartment, tenant/landlord rep, investment property, lease administration, hospitality	1/221 Burbank	David Rich Managing Partner (310) 979-0800	
5		Daum Commercial Real Estate Services 21820 Burbank Blvd., Suite 130 Woodland Hills 91367 daumcommercial.com	554 523	332 222	30 155	office, retail, industrial, medical, apartment, tenant/landlord rep, investment property, lease administration, hospitality	3/12 Los Angeles	Chad Jacobson COO, Regional Branch Manager (818) 887-3600	
6		NAI Capital Commercial 15821 Ventura Blvd., Suite 320 Los Angeles 91436 naicapital.com	550 500	340 210	38 250	office, retail, industrial, medical, apartment, tenant/landlord rep, investment property, lease administration, hospitality, property management, financial services	1/13 Encino	Chris Jackson CEO (818) 905-2400	
7		Kidder Mathews 15260 Ventura Blvd, Suite 1440 Sherman Oaks 91403 kidder.com	520 138	209 311	13 510	office, retail, industrial, R&D, debt & equity finance, consulting, asset services, and valuation advisory	1/19 Seattle	Darren Tappen Regional President, Brokerage (818) 867-9010	
8		Lee & Associates Commercial Real Estate Services 5707 Corsa Ave., Suite 200 Westlake Village 91362 lee-associates.com	341 679	218 123	40 1,400	office, retail, industrial, medical, apartment, tenant/landlord rep, investment property, hospitality, land, property management	1/80 Westlake Village	Erica Balin Scott Romick Warren Berzack Managing Directors (818) 223-4388	
9		illi Commercial Real Estate 5945 Canoga Avenue Woodland Hills 91367 illicre.com	306 289	162 14	30 47	office, retail, industrial, medical, tenant/landlord rep, investment property, lease administration, investment sales, property management, asset management, triple net accounting, financial only services	3/5 Woodland Hills	Todd Nathanson President (818) 501-2212	
10		JLL 2233 N. Ontario St. Burbank 91504 jll.com	249 477	188 61	37 NA	office, retail, industrial, medical, apartment, tenant/landlord rep, investment property, lease administration, hospitality, occupancy planning, workplace strategy, project management, property management, consulting, sustainability services, valuation	1/331 Chicago, IL	Charlie Smith Broker Lead for the Greater Los Angeles Region (818) 736-4440	
11		Delphi Business Properties 7100 Hayvenhurst Ave., Suite 211 Van Nuys 91406 go2delphi.com	197 205	108 89	13 13	office, industrial, tenant/landlord rep, investment property, lease administration, property management	1/1 Van Nuys	Jeff Puffer President & CEO (818) 780-7878	
12		Equity Union Real Estate 13412 Ventura Boulevard #350 Los Angeles 91423 equityunion.com	135 120 ¹	NA NA	20 32	office, retail, industrial, medical, apartment, tenant/landlord rep, investment property, lease administration, hospitality, Residential Luxury	6/12 Los Angeles	Harma Hartouni CEO (818) 989-2000	
13		Stevenson Real Estate Services 1111 N. Brand Blvd., Suite 250 Glendale 91202 stevensonrealestate.com	98 92	37 61	12 12	office, retail, industrial, medical, apartment, tenant/landlord rep, investment property, land	1/1 Glendale	David "Randy" Stevenson President (818) 956-7001	
		Spectrum Commercial Real Estate Inc. 28392 Constellation Rd. Valencia 91355 spectrumcre.com	98 121	66 32	17 17	office, retail, industrial, medical, apartment, tenant/landlord rep, investment property, property management	NA/4 Valencia	Yair Haimoff Executive Managing Director (661) 306-9600	

¹ Business Journal estimate.
NA - Not Available Note: Information has been provided by representatives of the companies. Firms are ranked by Valley-area sales and lease deals in 2024. To the best of our knowledge, this information is accurate as of press time. While every effort is made to ensure the accuracy and thoroughness of the list, omissions and typographical errors sometimes occur.

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