









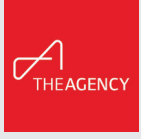


















THE LIST

RESIDENTIAL REAL ESTATE BROKERAGE FIRMS

Ranked by 2024 sales volume

Rank		Brokerage <ul style="list-style-type: none"><li>name</li><li>address</li><li>website</li></ul>	Valley-area Sales Volume <ul style="list-style-type: none"><li>2024</li><li>2023</li><li>(in millions)</li></ul>	Valley-area Units Sold <ul style="list-style-type: none"><li>2024</li><li>2023</li></ul>	Specialty Areas (partial list)	Profile <ul style="list-style-type: none"><li>headquarters</li><li>Valley offices</li><li>Valley agents</li></ul>	Top Local Executive <ul style="list-style-type: none"><li>name</li><li>title</li><li>phone</li></ul>	
1		<b>JohnHart Real Estate</b> 330 N. Brand Blvd., Suite 130 Glendale 91203 johnhartrealestate.com	<b>\$2,500<sup>1</sup></b> \$2,300 <sup>1</sup>	NA NA	condos, income property, land, multifamily units, single-family homes, townhouses	Glendale 7 NA	Harout Keuroghlian CEO (818) 246-1099	
2		<b>Equity Union Real Estate</b> 13412 Ventura Blvd., Suite 350 Los Angeles 91423 equityunion.com	<b>2,420</b> 1,903	2,720 2,348	condos, income property, land, multifamily units, single-family homes, townhouses	Los Angeles 7 NA	Harma Hartouni CEO (800) 937-8489	
3		<b>Compass</b> 5016 N. Pkwy. Calabasas, Suite 100 Calabasas 90212 compass.com	<b>1,868</b> 1,418	1,235 956	condos, income property, land, multifamily units, single-family homes, townhouses	New York 6 346	Parker Beatty Regional Vice President (818) 462-5799	
4		<b>Rodeo Realty Inc.</b> 23901 Calabasas Rd., Suite 1050 Calabasas 91302 rodeore.com	<b>1,856</b> 1,801	1,500 1,502	condos, income property, land, multifamily units, single-family homes, townhouses, new construction, commercial	Beverly Hills 6 598	Syd Leibovitch President (818) 222-7707	
5		<b>Berkshire Hathaway HomeServices California Properties</b> 16810 Ventura Blvd. Encino 91436 bhhsocalifornia.com	<b>1,700<sup>1</sup></b> 1,600 <sup>1</sup>	NA NA	condos, income property, land, multifamily units, single-family homes, townhouses, commercial	San Diego NA NA	Mary Lee Blaylock CEO, President (818) 501-4800	
6		<b>The Agency</b> 23975 Park Sorrento, Suite 120 Calabasas 91302 www.theagencyre.com	<b>1,440</b> 1,414	632 631	condos, income property, land, multifamily units, single-family homes, townhouses, new development	Beverly Hills 3 141	Mauricio Umansky CEO & Founder (818) 379-7700	
7		<b>Re/Max Gold</b> 927 Main St. Woodland Hills 95695 remaxgold.com	<b>1,200<sup>1</sup></b> 1,100 <sup>1</sup>	NA NA	condos, income property, land, multifamily units, single-family homes, townhouses, luxury home sales	Rancho Cordova 1 NA	James O'Bryon President (530) 451-0622	
8		<b>Coldwell Banker Realty</b> 883 S. Westlake Blvd. Westlake Village 91361 coldwellbankerhomes.com	<b>1,139</b> 250	855 244	condos, income property, land, multifamily units, single-family homes, townhouses, global luxury	Beverly Hills NA NA	Jennifer Lind Regional President (805) 495-1048	
9		<b>Pinnacle Estate Properties Inc.</b> 24025 Park Sorrento Calabasas 91302 pinnacleestate.com	<b>1,000<sup>1</sup></b> 1,000 <sup>1</sup>	NA NA	condos, income property, land, multifamily units, single-family homes, townhouses, escrow services, title insurance	Malibu NA NA	Dana Potter CEO (818) 993-7370	
10		<b>Keller Williams Glendale-Burbank-La Canada Flintridge</b> 889 Americana Way, Suite 408 Glendale 91210 thinkkw.com	<b>850<sup>1</sup></b> 900 <sup>1</sup>	NA NA	condos, income property, land, multifamily units, single-family homes, townhouses, probate and trust sales, estate properties	Glendale NA NA	Mike Derian Nick Avedissian Brokers, Operating Principals (818) 275-2480	
11		<b>Re/Max of Santa Clarita</b> 25129 The Old Rd., Suite 114 Santa Clarita 91381 remax-valencia-ca.com	<b>840<sup>1</sup></b> 837	1,020 <sup>1</sup> 1,025	condos, income property, land, multifamily units, single-family homes, townhouses	Santa Clarita NA NA	David Rendall Broker, Owner (661) 255-2650	
12		<b>Sotheby's International Realty Inc.<sup>2</sup></b> 9665 Wilshire Blvd., Suite 400 Beverly Hills 90212 sothebyrealty.com	<b>594</b> 477	377 338	condos, land, multifamily units, single-family homes, townhouses	New York 3 83	Cristian David EVP, Southern California Region (310) 724-7000	
13		<b>Century 21 Peak</b> 5900 Canoga Ave., Suite 150 Woodland Hills 91367 c21peak.com	<b>500<sup>1</sup></b> 450 <sup>1</sup>	NA NA	condos, income property, land, multifamily units, single-family homes, townhouses, commercial real estate, international, short sales, investment property opportunities, tract sales	Woodland Hills NA NA	Eli Tene Principal, Owner (855) 732-5500	
14		<b>Douglas Elliman Real Estate</b> 24025 Park Sorrento Calabasas 91302 elliman.com	<b>322</b> 354	169 156	condos, income property, land, multifamily units, single-family homes, townhouses, new development, master trust and probate, sports and entertainment division, farm and ranch division	Miami 1 5	Bill Begert COO, Western Region (424) 203-1800	
15		<b>Keller Williams Antelope Valley</b> 1401 W. Rancho Vista Blvd. Palmdale 93551 antelopevalleykw.com	<b>300<sup>1</sup></b> 500 <sup>1</sup>	NA NA	condos, income property, land, multifamily units, single-family homes, townhouses	Palmdale NA NA	Garrett Rough Adam Wilson Team Leaders (661) 538-2800	

<sup>1</sup> Business Journal estimate.

<sup>2</sup> Acquired Wish Sotheby's International Realty

NA - Not Available Note: The information on this list was provided by representatives of the brokerages themselves. Brokerages are ranked by their sales volume in San Fernando Valley County. To the best of our knowledge, this information

is accurate as of press time. While every effort is made to ensure the accuracy and thoroughness of the list, omissions and typographical errors sometimes occur. Please send corrections or additions to dbatra@labusinessjournal.com. ©2025LABJ: Inside The Valley. This list may not be reprinted in whole or in part without prior written permission from the editor. Reprints are available from Wright's Media (877) 652-5295.