

BRANDED CONTENT

FEBRUARY 28, 2022



SAN FERNANDO VALLEY
BUSINESS JOURNAL
COMMERCIAL
REAL ESTATE
AWARDS
— 2022

The Business Journal is proud to acknowledge the top local commercial real estate brokers and the most notable construction projects of the year throughout the Valley area.

JOIN US FOR THE AWARDS CEREMONY

Thursday, March 10 | 6:00PM - 8:00PM

Hilton Woodland Hills | 6360 Canoga Ave. | Woodland Hills, CA 91367

Register today at sfvbj.com/bizevents

PRESENTING SPONSORS





2022 BROKER NOMINEES



Jeff Abraham
Newmark



Val Achtemeier
CBRE



Martin Agnew
Marcus & Millichap



Lee Asher
CBRE



John Ayoob
CBRE



Warren Berzack
Lee & Associates -
LA North/Ventura



Chris Bodnar
CBRE



Josh Bonwell
CBRE



Grant Bullen
NAI Capital Commercial



Darren Casamassima
Lee & Associates -
LA North/Ventura



Joe Cesta
CBRE



Jason Chao
CBRE



Cody Chiarella
CBRE



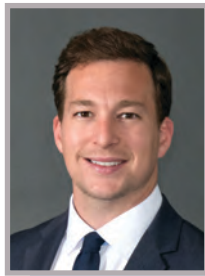
Joshua A. Cohan
NAI Capital Commercial



Chase Cohen
Marcus & Millichap



David Consani
CBRE



Eric Cox
CBRE



Randy Cude
Spectrum Commercial
Real Estate, Inc.



John DeGrinis
Newmark



Case Dahlen
CBRE



Francois DeJohn
Hayes Commercial Group



Anthony DeLorenzo
CBRE



Jay Dick
CBRE



Matt Dierckman
Colliers



Patrick DuRoss
Newmark

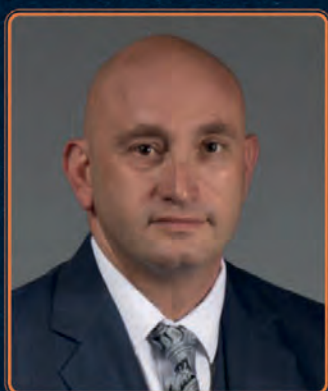
MARKET DEFINING RESULTS

HONORING OUR TOP 30 INVESTMENT PROFESSIONALS

For more than 50 years, Marcus & Millichap has defined success by excellence in client services and investor results. Amid the most abrupt market disruption in recent memory, our top professionals led the market by helping clients solve problems and pursue opportunities despite countless challenges. Our commitment to state-of-the-art technology and research, combined with the expertise of our sales force is how we make a market in any market.

2021 TOP INVESTMENT SALES

#1
INVESTMENT
PROFESSIONAL



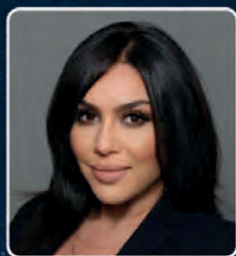
Lior Regenstreif



Jeff Louks



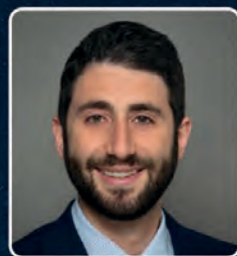
Brandon Michaels



Eddy Nevarez



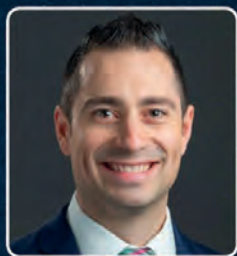
Jon Mimms



Sam Liberow



Jason Tuvia



Filip Niculete



Glen Scher



Janette Monfared



Dana Brody



Matt Zeigler



Sevak Keshishian



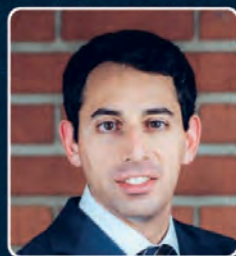
Brett Sanson



Michael Serman



Martin Agnew



Chris Ajluni



Bruce Barnhard



James DeBuiser



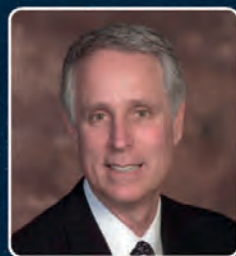
Andrew Leff



Ryan Serling



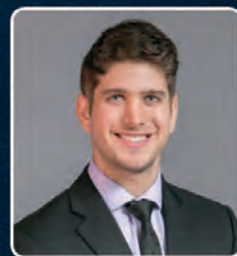
Gary Cohen



Earle Hyman



Steven Schechter



Jonathan Silver

2021 TOP CAPITAL MARKETS



Danny Abergel

#1
CAPITAL MARKETS
PROFESSIONAL



Sharone Sabar



Marc Cesarec

Marcus & Millichap

Encino | Fresno | Bakersfield | Ventura



Andy Kawatra



Floyd Shaheen

MARCUSMILlichap.COM

SCAN TO ACCESS THE LARGEST INVENTORY
OF EXCLUSIVE LISTINGS IN NORTH AMERICA





2022 BROKER NOMINEES



Kyle Fishburn
Kennedy Wilson Brokerage



Grant Fulkerson
Lee & Associates -
LA North/Ventura



Chad Gahr
NAI Capital Commercial



Greg Geraci
Colliers



Andrew Ghassemi
Spectrum Commercial
Real Estate, Inc.



Reza Ghobadi
Colliers



Isaac Haimoff
Spectrum Commercial
Real Estate, Inc.



Yair Haimoff
Spectrum Commercial
Real Estate, Inc.



David Harding
Colliers



Brett Hartzell
CBRE



Steve Hayes
Hayes Commercial Group



David Hoffberg
Delphi Business Properties



Mike Hooker
Marcus & Millichap



Klyvia Iha
Marcus & Millichap



Chris Jackson
NAI Capital Commercial



Barry Jakov
Spectrum Commercial
Real Estate, Inc.



Joe Jusko
Lee & Associates -
LA North/ Ventura



Eugene Kim
Lee & Associates -
LA North/Ventura



Lynn Knox
CBRE



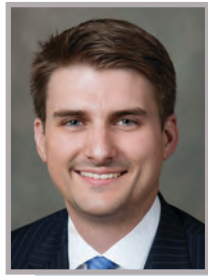
Jim Koenig
CBRE



Michael Koshet
KW Commercial /
LAoffmarket



Alex Krasnovskyy
KW Commercial /
LAoffmarket



Ryan Lindsley
CBRE



Darla Longo
CBRE



Mike Longo
CBRE



SINGER SEWING BUILDING

An Historic Live-Work Loft Renovation in DTLA

Parker Brown recently completed a major renovation of a historic building in the heart of old Downtown Los Angeles into live/work lofts. We renovated six lovely brick-walled floors turning them into work-live units. Our economy and workforce is changing. We are ready to help you build for those changes.



2022 BROKER NOMINEES



Todd Lorber
NAI Capital Commercial



Laurie Lustig-Bower
CBRE



Doug Marlow
CBRE



Brian McDonald
CBRE



Rick McGeagh
CBRE



Ryan McKenzie
Delphi Business Properties



David Meir
Anvers Capital Partners



Cameron Merrill
CBRE



Mark Miller
Stevenson Real Estate
Services



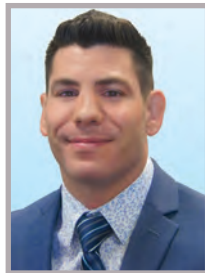
Jack Minassian
Anvers Capital Partners



Kelly Murphy
CBRE



Filip Niculete
Marcus & Millichap



Jared Papazian
Colliers



Kamran Paydar
CBRE



Rebecca Perlmutter
CBRE



Barbara Perrier
CBRE



Craig Peters
CBRE



Jeff Pion
CBRE



Gerard Poutier
CBRE



Connor Quan
Spectrum Commercial
Real Estate, Inc.



Zachary Rabinowitz
Spectrum Commercial
Real Estate, Inc.



Rick Raymundo
Marcus & Millichap



Scott Romick
Lee & Associates -
LA North/Ventura



Ryan Rothstein-Serling
Marcus & Millichap



Jay Rubin
Lee & Associates -
LA North/Ventura

SPECTRUM
— COMMERCIAL REAL ESTATE, INC.

EXCELLENCE IS OUR PRIORITY

In a year riddled with uncertainty, we managed to *exceed expectations*. Spectrum CRE™ strives for excellence, no matter the size of the transaction. **LET US EXCEED YOUR EXPECTATIONS!**

Call today to access opportunities throughout Southern California.
818-252-9900 | spectrumcre.com

Industrial | Office | Retail | Investments | Property Management

Total Dollar Amount 2021
\$200,000,000+

Total Transactions 2021 (SF)
2,000,000+ SF

Total Transactions 2021
200+





2022 BROKER NOMINEES



Juliana Sampson
CBRE



David Schatz
Marcus & Millichap



Jordan Selbiger
CBRE



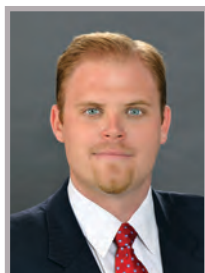
Mark Shaffer
CBRE



Kevin Shannon
Newmark



Bruce Simpson
Delphi Business Properties



Jared Smits
Lee & Associates -
LA North/Ventura



Doug Sonderegger
CBRE



Matt Sreden
Spectrum Commercial
Real Estate, Inc.



Adam Stout
Delphi Business Properties



Sean Sullivan
CBRE



Grafton Tanquary
CBRE



Mike Tingus
Lee & Associates -
LA North/ Ventura



Chris Tresp
CBRE



Todd Tydlaska
CBRE



Billy Walk
Colliers



Brett Warner
Lee & Associates -
LA North/Ventura



Hunter Warner
Lee & Associates -
LA North/Ventura



Angie Weber
CBRE



Stewart Weston
CBRE



Daniel Withers
Matthews Real Estate
Investment Services



David Young
NAI Capital Commercial



Dean Zander
CBRE

2022 PROJECT NOMINEES



19500 VENTURA MEDICAL OASIS

Developer: Greenbridge Investment Partners
General Contractor: JMI Construction Inc.
Architect: Harley Ellis Deveraux (HED Design)



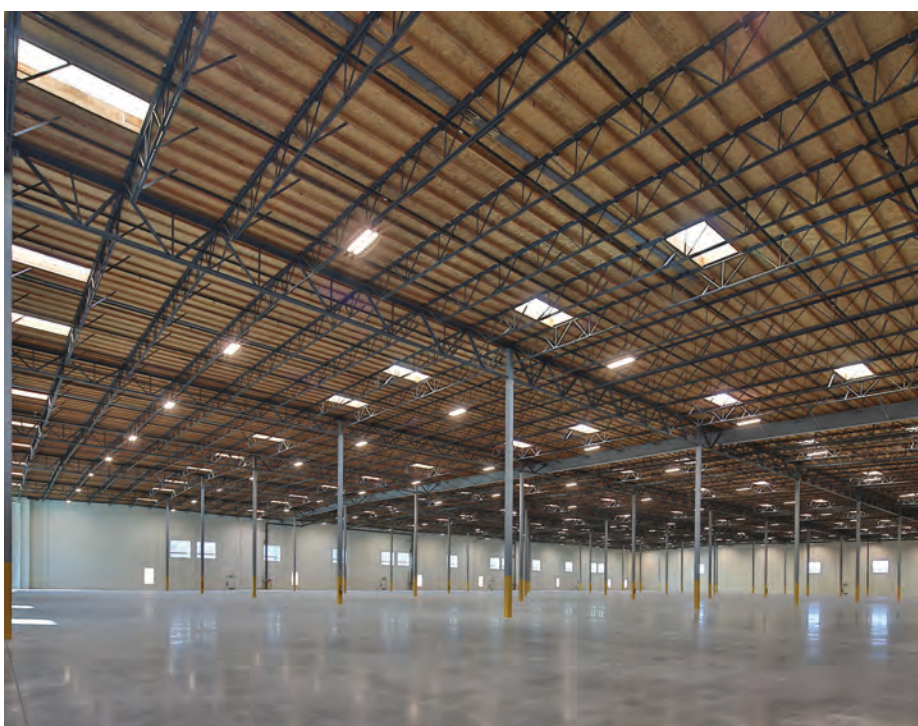
AVION BURBANK

Developer: Overton Moore Properties / Invesco (investor)
General Contractor: Millie and Severson
Architect: HPA (Industrial) & Gensler (Office / Retail)



THE CENTER AT NEEDHAM RANCH

Developer: Trammel Crow Company
General Contractor: Oltmans Construction
Architect: HPA, Inc.



CMM, LLP

Developer: Hines Warner Center L.P.
General Contractor: Sierra Pacific Constructors
Architect: ENV





2022 PROJECT NOMINEES

CONFLUENCE PARK AT FIVE POINT VALENCIA

Developer: FivePoint
General Contractor: Consolidated Contracting Services
Architect: AO



ENCINO CROSSING

Developer: Harbor Associates
General Contractor: Benick, Inc.
Architect: Shlemmer+Algaze+Associates Interiors & Architecture, Inc. (SAA)



G4 STUDIOS AND OFFICES

Developer: Comcast Spectacor
General Contractor: Shawmut Design and Construction
Architect: Populous



L + O

Developer: Camden Securities Company
General Contractor: Synder Langston Residential
Architect: DE Architects AIA



2022 PROJECT NOMINEES



LOS ANGELES POLICE DEPARTMENT FEDERAL CREDIT UNION

Developer: Los Angeles Police Department Federal Credit Union
General Contractor: Parker Brown, Inc.
Architect: RACAIA



ONE ENCINO

Developer: SRG Properties LLC
General Contractor: Sazeh Construction Corp.
Architect: ShubinDonaldson



Billy Walk Senior Vice President **Greg Geraci** Executive Vice President **Matt Dierckman** Executive Vice President **David Harding** Executive Vice President



We see an increased demand for industrial expertise.

The sector's massive boom has propelled industrial capital to the top of real estate investors' most desired list. With an all-time low vacancy and record-high lease rates, pricing is forecasted to continue to increase. Our experts are here to help navigate these dynamic changes throughout the San Fernando Valley's industrial real estate market.

[Colliers.com](https://www.colliers.com)

Accelerating success.



2022 PROJECT NOMINEES

THE Q TOPANGA

Developer: California Home Builders
General Contractor: California Home Builders
Architect: Newman Garrison + Partners



THE Q VARIEL

Developer: California Home Builders
General Contractor: California Home Builders
Architect: Newman Garrison + Partners



THE WILLOWS

Developer: LA Family Housing
General Contractor: Oltmans Construction Co.
Architect: GGA+



CONGRATULATIONS TO OUR
 2022 NOMINEES